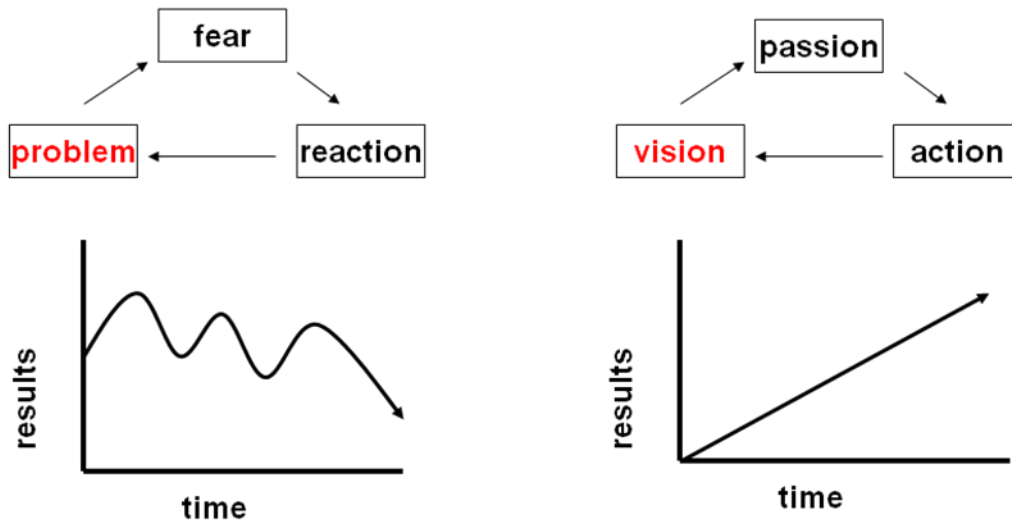


Two Life Stances



To lead, you must face your fears. **Albert Ellis**

The **Problem-Reactive (Victim) stance and orientation** is problem-focused, anxiety/fear motivated, and reactive in nature.

The **Outcome-Creative (Creator) stance and orientation** is vision-focused, passion-powered, and takes baby-actions in manifesting outcomes.

- The problem-reacting stance is what we use to protect ourselves from danger and threat.
- We use the outcome-creating stance when we want to bring something we care about into being.

The **task of leadership** is generally not the maintenance of normal, but creating a new future reality. When we live in the outcome-creating life stance, we focus on envisioned results.